Yarmouth Finance Committee Minutes
January 8, 2020

Present: Ken Mudie Chairman, Jack Moylan, Jessica Norwood, Robert Ciavarra, Nathan Ladley, Brian Gardiner, Sara Kohl, George Perkins

Administration: Dan Knapik, Administrator and other Department members:
Aimee Howell (Recreation Director), Scott Gilmore (Golf Director)

1. **Minutes:**   The minutes were not available for approval from previous meeting.

2. **Recreation Budget**:   Aimee Howell presented her first budget as director.   She had previously been the Program Director for the Town of Plymouth.   Salary changes included that of Aimee's new position, transfer/removal of position from Flax Pond, and minimum wage increases.

    Aimee also changed the fee structure for camps and made some other changes based on her initial observations and experience.   A question was raised about revenues from Pickle ball.   Fees are on target as there are about 300 players generating revenue of approximately $7,000.

3. **Golf Budget**:   Scott Gilmore presented a budget with some modest increases in cart leases (need new carts) and unemployment expense.   Credit card fees increased but that is a function of greater use, thus greater revenue.   While Golf ran a deficit in 2019, it was lower than the previous year.   Bayberry Hills hit $1,000,000 in revenues for the first time.   Scott is exercising caution and diligence on maintenance, chemicals, and repairs but recognizes the balance between expenses and a quality golf experience.   Discussion is ongoing about the future of the restaurant at Bass River but it will open this spring. It was also noted that Capital improvements for Bayberry's clubhouse are in the FY "23 5 year Capital plan.

4. **Administrative Items**: Further discussion with Town Administrator Dan Knapik continued after the Budget presentations and will be covered in further detail in upcoming meetings, (D-H-Y for example).

5. **Adjourn:** Motion was made by Mr. Moylan, seconded by Mr. Ciavarra to adjourn at 7:25. Motion approved 8-0.

Respectfully Submitted,

Ken Mudie, Chairman