

Yarmouth Golf Enterprise Committee
Minutes of Meeting
October 19, 2020

Attending Committee Members: Ellen Chapman, Ted Deckel, Beverly Arnett and Richard Simon (via conference call.) Chris Hanson and Andy Martin advised committee in advance they were unable to attend.

Attending from the Golf Operations Department: Scott Gilmore

Attending from the Public: Jay Fraprie, Paul McDonough

The meeting was called to order shortly after 6:00 PM at the Bayberry Hills Grill.

1. The meeting opened with a call for public comments. No action had been taken on the fee schedule options proposed by Mr. Fraprie at the Sept 29th GEC meeting, so no public comments were offered.
2. The minutes for the GEC's September 16th meeting were approved with two minor wording amendments. Minutes for the GEC's September 29th meeting were approved.
3. The Director's Report focused on six topics:
 - a. Fall greens aerification schedule (Oct 14-27 - started with Links, followed by Bayberry and ending with Bass River).
 - b. RFP for 2021 Food & Beverage service (2 vendors with 3 bids responded by Oct 9th deadline - Gilmore, Chapman and Marlin to evaluate bids).
 - c. Conclusion of League and Tournament play for the 2020 season (5 of 10 annual tournaments played), the only local municipal course that supported both programs while maintaining Covid restrictions.
 - d. Bayberry annual seasonal closure is scheduled for Dec 1st.
 - e. Continued progress transitioning from Chelsea to Club Prophet.
 - f. Capital Committee support (\$50,000 each) for replacement dump truck plus past due Bayberry clubhouse and cart barn maintenance (re-roof & siding).
 - g. Personnel Committee approval of full time PGA Professional position is being pursued (supporting player development, youth programs, member tournaments and clinics)
 - h. Munis financial review (YTD revenues up ~\$0.6 mil vs prior year, driven by high levels of non-discounted daily fee demand).
4. Director Gilmore previewed his presentation scheduled for Oct 20th to the Board of Selectmen (BoS), reviewing the Golf Dept. response to the Covid challenge/ restrictions at the end of the 2020 fiscal year and the unprecedented surge in demand from both members and daily fee golfers which resulted in record revenues and record setting frequency of play by annual fee golfers. Chairperson Chapman will attend the BoS meeting with Director Gilmore.

A motion to adjourn was accepted with unanimous consent about 7:40 PM.